



Procurement Annual Report
Period: April 2020 – March 2021

Prepared by Euan Erskine, Interim General Manager - Procurement

Contents

Introduction	3
Covid-19 Pandemic	4
Summary of Regulated Procurements Completed	5
Summary of Non-Regulated Procurements	6
Review of Regulated Procurement Compliance	7
Community Benefit Summary	7
Supported Businesses Summary	7
Future Regulated Procurements Summary	7
Savings	11
Contract Compliance	12
Annex A - Annual Procurement Report template	13

Introduction

NHS Lanarkshire has a trade spend with third party suppliers of around £250m per annum. The Procurement Department provides a comprehensive procurement and logistics service for all Health Board functions. This includes strategic sourcing and advice to improve effectiveness and value for money for all expenditure on goods, services and works.

We operate within the context of a published [Procurement Strategy](#). Whilst a new strategy is being prepared at the time of writing, the strategic aims in the year 2020-21 were:

- To provide a supply of goods and services where needed, when needed and to the required quality.
- Delivering effective procurement activity that generates savings that can be reinvested into patient care and service delivery.
- To keep the service and accountable officers compliant with statutory and regulatory requirements.
- To support general health and wellbeing by ensuring that, where appropriate, contracts include community benefits and sustainability criteria supporting local suppliers, micro, small and medium enterprises and the and the third sector.

NHS Lanarkshire sources its requirements via local, regional or national framework contracts wherever possible. This takes the form of either direct call-offs, or where required by the framework terms, further competition (also known as mini-competition) exercises are undertaken. Contracts established via these further competitions are themselves regulated procurements.

Where our requirements cannot be met by local, regional or national frameworks, contract requirements in excess of £50,000 (regulated procurements) are advertised on the Public Contracts Scotland website which has UK-wide reach. To ensure best value, for procurements under £50,000 contract value we undertake competitive quotation processes to a lower threshold of £10,000.

The senior procurement team structure is as follows:



Covid-19 Pandemic

The Covid-19 pandemic posed serious challenges for the delivery of procurement services within NHS Lanarkshire in the year 2020-21. The department moved to an emergency footing in March 2020 with many staff being asked to undertake activity outside the normal scope of their roles to ensure supplies of vital goods and services were available to support the Health Board's response to the pandemic.

The Board's senior management team wish to recognise through this Annual Report the efforts and dedication of all staff within NHS Lanarkshire's Procurement Department during the year 2020-21.

Summary of Regulated Procurements Completed

Against a backdrop of the Covid-19 pandemic, the number of regulated procurements completed during 2020-21 reduced compared to 2019-20, with activity deferred and staff diverted to emergency sourcing of equipment and other supplies, as well as coordination and distribution of Personal Protect Equipment (PPE).

Q3 onwards saw a resumption of strategic sourcing activity that had been deferred. In total, NHS Lanarkshire awarded 28 regulated procurements with a combined value (including extensions) of £19.94m during the period 1st April 2020 – 31st March 2021:

Award Date	Contract Description	Procurement Route	Total Value	Contract Awarded To
19/05/2020	University Hospital Wishaw New 24 Bed Ward Works	Tender	£1,755,458	Redpath Construction Ltd.
21/05/2020	Supply of Physiotherapy Services	Tender	£475,000	JMC Physiocures
05/06/2020	Netherton House Alteration Works	Further Competition	£53,000	MPMH Construction Ltd
08/06/2020	Provision of Primary Medical Services (Woodstock Medical Centre)	Tender	£1,997,636	Lanarkshire Medical Group
08/06/2020	Coathill Hospital - Internal Alteration Works (Glenshirra Ward)	Further Competition	£123,958	Morris & Spottiswood
08/06/2020	University Hospital Wishaw Attic Refurbishment and Fit-Out Works	Further Competition	£512,773	Morris & Spottiswood
08/06/2020	Fire Alarm Upgrade Works	Tender	£85,500	FES / FES / FES / FES / ADT Fire and Security
10/06/2020	Resuscitation Trolleys	Further Competition	£218,599	Eden Medical (UK) Ltd
15/06/2020	Patient Record Back Scanning in General Practice	Tender	£600,000	Ricoh UK Ltd
15/07/2020	Building Contractor Framework	Tender	£1,300,000	MPMH Construction Ltd / Zenith / Hugh Stirling Ltd
15/07/2020	Joinery Contractor Framework	Tender	£1,300,000	Graham Marshall & Son / MPMH Construction Ltd / Zenith
17/08/2020	Coatbridge HC Internal Alteration Works	Further Competition	£71,358	MPMH Construction Ltd
05/10/2020	Outsourced Elective Activity Q3-4 2020/21	Further Competition	£2,300,000	BMI Ross Hall Hospital
07/10/2020	Testing and Maintenance of Fire/Smoke Dampers	Tender	£230,000	BMSI
07/10/2020	Periodic inspection and testing of fixed electrical installations	Further Competition	£58,000	A.C. Electrics(Cleland)Ltd
08/10/2020	Supply and Installation of LED lighting	Tender	£84,000	TreeGreen Ltd
09/10/2020	Laboratory Specialist Labels (Zebra Labels and Ribbons)	Further Competition	£28,000	Streamline Corporate
09/10/2020	Telecoms Billing Recovery	Further Competition	£40,000	Meridian Cost Benefit Ltd
13/10/2020	Thermostatic Mixer Valve Servicing	Tender	£43,000	Integrated Water Services Ltd
20/10/2020	Showerhead and hose replacement	Tender	£22,057	DMA Canyon Ltd
30/10/2020	Outpatient Activity External Support Q3-4 2020/21	Further Competition	£262,162	Medinet / Totally plc
06/11/2020	NHS Lanarkshire Winter Communications Campaign	Further Competition	£29,450	Pagoda Public Relations
22/12/2020	Vascular Hybrid Theatre Equipment	Further Competition	£1,420,000	Philips Electronics UK Limited
24/12/2020	Commercial Laundry Equipment - Flatwork Ironer	Tender	£350,000	Jensen UK Ltd
19/01/2021	Franking Machine - Hunter Health Centre 2020	Further Competition	£7,306	Pitney Bowes Ltd
15/02/2021	Labs Managed Service Contract (Extension)	VEAT Notice	£6,500,000	Roche Diagnostics Ltd
16/02/2021	Positive Smoke-free Role Models Community Development Programme	Tender	£70,000	Community Links (South Lanarkshire)
23/02/2021	Franking Machine - Hunter Health Centre 2021	Further Competition	£6,348	Pitney Bowes Ltd

Details of all contracts awarded can be viewed in detail on the Health Board’s public facing contracts register, which contains information on current and expired contracts and can be accessed at this link:

https://www.publiccontractsscotland.gov.uk/Contracts/Contracts_Search.aspx?AuthID=AA00297

Summary of Non-Regulated Procurements

Despite not being a mandatory requirement of the Procurement Reform (Scotland) Act 2014, NHS Lanarkshire have opted to voluntarily publish details of contracts up to £50,000 awarded using the competitive quotations (‘Quick Quote’) procedure on the public facing contracts register.

N.B. Public works contracts are subject to higher value thresholds within the public procurement regulations, hence in some cases contracts in excess of £50,000 may utilise the ‘Quick Quote’ procurement route.

In the reporting period there were 9 competitive quotations exercises with a total contract value of £305,296 undertaken as follows:

Award Date	Contract Description	Procurement Route	Total Value	Contract Awarded To
08/06/2020	Alison Lea Car Park Resurfacing works	Competitive Quotations	£19,500	Covanburn Contracts Limited
08/06/2020	West of Scotland Laundry Cold Water Storage Tank Replacement Works	Competitive Quotations	£74,864	ECG Building Maintenance Ltd (t/a ECG Facilities Services)
24/07/2020	Load Bank Generator Testing	Competitive Quotations	£59,760	Dieselec Thistle Generators
30/07/2020	Legionella - Remedial Works	Competitive Quotations	£86,000	ECG Building Maintenance Ltd (t/a ECG Facilities Services)
05/08/2020	Workplace Transport Assessments	Competitive Quotations	£12,777	Fairhurst
15/01/2021	Condoms by post and Contraceptives by post - Social Media Campaign	Competitive Quotations	£11,000	Elastic Creative
26/02/2021	Secure cycle parking (3 sites)	Competitive Quotations	£9,990	Falco UK Ltd
04/03/2021	Supply of Grounds Maintenance Tractor	Competitive Quotations	£26,050	Bryson Tractors Ltd
11/03/2021	Secure cycle shelter - Beckford St	Competitive Quotations	£5,355	Broxap Ltd

Review of Regulated Procurement Compliance

A review of the regulated procurement activity in the defined period has concluded that all of these procurements complied with NHS Lanarkshire's Procurement Strategy for the year 2020-21.

Community Benefit Summary

During the reporting period, there were no community benefit requirements imposed as part of the regulated procurements undertaken. Where appropriate, NHS Lanarkshire has included corporate and social responsibility factors in the tender evaluation criteria in order to recognise employers who pay the real living wage, employ local people through apprenticeship schemes, and/or are involved with local charities.

We continue to seek opportunities to impose formal community benefit requirements where the nature of the procurement allows.

Supported Businesses Summary

The Public Contracts (Scotland) Regulations 2015 define a supported business as an economic operator whose main aim is the social and professional integration of disabled or disadvantaged persons and where at least 30% of the employees of the economic operator are disabled or disadvantaged persons. In 2020-21, £100,093 was indirectly spent with Haven Products Limited since approximately 35% of the Health Board's spend of £285,981 on staff uniforms was sub-contracted to Haven Products Ltd under the terms of the national contract for staff uniforms.

More had been planned to boost Health Board spend with supported businesses in 2020/21, however the Covid-19 pandemic diverted resources to other essential activity.

NHS Lanarkshire's forthcoming Procurement Strategy for the years 2021/22 and 2022/23 will set out an approach to bolstering the Health Board's spend with supported and local businesses.

Future Regulated Procurements Summary

During the next two financial years, the authority expects to commence the following regulated procurement activity

Ref	Title	Category	Procurement Route	Extension months available
NHSL641	AV Equipment Replacement (METC)	IT	Tender	
NHSL22-18	VAT Advisory Services	Corporate	Further Competition	
NHSL 382	Key Holding and Manned Response Service	Estates & Facilities	Further Competition	
NHSL653	Advocacy Services	Corporate	Tender	
NHSL 646	Veterans Peer Support Service	Corporate	Tender	
NHSL 542	Drug & Alcohol Awareness in NL Targeting Young People	Corporate	Tender	
TBC	LWBC - Airbles Road Internal Doors & Ironmongery replacement (tentative)	Estates & Facilities	Further Competition	
NHSL 459-19	Ward Curtains and Screens Cleaning Service	Estates & Facilities	Extension	24
NHSL380	Asbestos Remedial	Estates & Facilities	Tender	
NHSL652	Peer Education Harm Reduction Programme	Corporate	Tender	
N/A	Lease of Commercial Vehicles (West of Scotland Laundry)	Estates & Facilities	Further Competition	
NHSL404	Orthotic Consumables	Medical/Surgical	Extension	24
TBC	LWBC - Legionella Risk Assessment - remedial works (tentative)	Estates & Facilities	Further Competition	
TBC	LWBC - Rainwater Goods Replacement (tentative)	Estates & Facilities	Further Competition	
TBC	LWBC - Fire Safety Works - Fire Compartmentation	Estates & Facilities	Further Competition	
NHSL 334	Lease of Light Commercial Vehicles	Estates & Facilities	Further Competition	
NHSL 450	Pharmaceutical Stock Supplies to Independent Hospices	Pharmacy	Extension	24
TBC	LWBC - CCTV Systems Replacement (tentative)	Estates & Facilities	Tender	
NHSL402	Construction Professional Services Framework (spend review) (collab GGC)	Estates & Facilities	Tender	
NHSL654	Monklands Boiler Replacement	Estates & Facilities	Tender	
NHSL417	Pressure Monitoring Sets (collaborative)	Medical/Surgical	Tender	
NHSL 348	Managed Print Services	Corporate	Extension	12
NHSL522	Healthcare Planner (FS3 call-off)	Corporate	Tender	
TBC	LWBC -Airdrie Health Centre Cladding Replacement (tentative)	Estates & Facilities	Further Competition	
NHSL 631	Mental Health & Wellbeing Worker Service	Corporate	Tender	
NHSL54-19	Municipal Waste Management and Disposal	Estates & Facilities	Extension	24

NHSL 392	Floor Covering Works	Estates & Facilities	Extension	12
NHSL 349-19	EVAR and FEVAR Consumables	Medical/Surgical	Extension	24
NHSL644	Laundry Equipment Replacement 2021-22 (CBW)	Estates & Facilities	Tender	
NHSL245	Outsourced Radiology Reporting Services	Medical/Surgical	Direct Award - Framework	
NHSL 375	Police Custody Healthcare and Forensic Medical Services	Corporate	Extension	12
NHSL389	Mechanical & Electrical PPM and Reactive Maintenance	Estates & Facilities	Tender	
NHSL 78	Labs Managed Service Contract	Corporate	Further Competition	
NHSL301	Theatre Shelving and Storage Solutions	Corporate	Further Competition	
TBC	Insourced Outpatient Activity 2021/22	Corporate	Further Competition	
TBC	Outsourced Elective Activity 2021/22	Corporate	Further Competition	
NHSL642	CAMHS Works Project (Planning/Service Development)	Corporate	Further Competition	
NHSL 238	Support for Young People Impacted by Substance Misuse in North Lanarkshire	Corporate	Tender	
NHSL 240	Supporting Individuals and Families Affected by Substance Misuse in North Lanarkshire	Corporate	Tender	
NHSL612	Paediatric Feeds Homecare Service	Medical/Surgical	Extension	12
NHSL 71	Pressure Products/Mattresses	Medical/Surgical	Tender	
TBC	Transport Management	Corporate	Tender	
NHSL527	NHSL527 Road Surfacing Framework	Estates & Facilities	Tender	
TBC	Legionella testing and associated services	Estates & Facilities	Tender	
NHSL281-17	Procedure Packs	Medical/Surgical	Further Competition	
NHSL648	Reactive Grounds Maintenance and Winter Service Framework	Estates & Facilities	Tender	
NHSL498	NHSL498 Tree Work	Estates & Facilities	Tender	
TBC	Disposable Curtains Bulk Purchase	Estates & Facilities	Further Competition	
TBC	PSSD Lease Commercial vehicles	Estates & Facilities	Further Competition	
NHSL381-21	Intravitreal Procedure Packs	Medical/Surgical	Tender	
NHSL374	SALUS Facilities Management Services	Salus	Extension	12
NHSL 488	Lease of ULEV 4x4 vehicles	Estates & Facilities	Further Competition	
NHSL460-18	Community Development Programme	Corporate	Tender	
TBC	Monklands Replacement Project (MRP)	Corporate	Tender	
NHSL403-22	Cleaning Equipment Framework	Estates & Facilities	Tender	
TBC	Grounds Maintenance Equipment Framework (multi-supplier)	Estates & Facilities	Tender	

TBC	Roofing Contractors Day Rate Contract	Estates & Facilities	Tender	
NHSL526	GP Premises Hard FM	Estates & Facilities	Tender	
NHSL383	Asbestos Consultancy	Estates & Facilities	Tender	
NHSL547	Recovery Development Team in North Lanarkshire	Corporate	Extension	12
NHSL548	North Lanarkshire ADP Individual Placement Support	Corporate	Extension	12
NHSL394	Painting and Decorating Works	Estates & Facilities	Extension	8
NHSL348	Managed Print Services	Corporate	Further Competition	
NHSL346-19	Blood Pressure Monitors for Home Use	Medical/Surgical	Tender	
NHSL513	South Lanarkshire ADP Recovery Hubs	Corporate	Extension	12
NHSL442-18	Renal Transport Service	Corporate	Extension	9
NHSL447	Nail Surgery Procedure Pack	Medical/Surgical	Extension	12
NHSL89-17	NHS Lanarkshire Taxi Contract	Corporate	Extension	12
NHSL415-17	Structured Cabling Services	IT	Extension	12
TBC	Slip Testing & Risk Assessments	Estates & Facilities	Tender	
TBC	Heating Systems/Boiler Servicing & Maintenance	Estates & Facilities	Tender	
TBC	Monklands Dishwasher Replacement	Estates & Facilities	Further Competition	
TBC	Regeneration Trolleys Maintenance/Replacement	Estates & Facilities	Tender	
NHSL392	Floor Covering Works Framework	Estates & Facilities	Tender	
NHSL221-17	Window Cleaning Services	Estates & Facilities	Tender	
NHSL451	Framework Agreement for the Supply of Cleanroom Clothing & Mopping Equipment	Estates & Facilities	Tender	
NHSL461	Rep Credentialing System	Corporate	Tender	

Some of these contracts have extension options available. If extension options are utilised the commencement of the new procurement process will be extended in line with the duration of the extension.

Monklands Replacement Project (MRP)

The Health Board is progressing plans to replace University Hospital Monklands, which will involve a sizeable procurement process to appoint a construction contractor. The project offers many opportunities to realise community benefits within the geographic area of NHS Lanarkshire, and these opportunities are being considered as part of the development of the MRP Procurement Strategy.

In selecting a procurement strategy for the MRP NHS Lanarkshire have considered sustainability and social value factors in the decision making process. In addition, methods of delivering community benefits and local economic development will be embedded within construction contracts through, for example, mandatory advertising of subcontracting opportunities and targets for delivery of training and other employment opportunities.

Savings

The Procurement Department record all savings associated with the implementation of contracts in a savings tracker. The savings and cost avoidance delivered in the year 2020-21 are shown in the table below.

Spend Category	Savings	Commentary
Medical Locums	£400,000	Continued efficiencies from the West of Scotland Neutral Vendor contract including control of the supply market and use of direct engagement model
Estates & Facilities	£468,700	95% of this value is savings deliverable over a three-year period following the re-tender of NHS Lanarkshire's contract for the disposal of confidential waste (shredding). The remaining 5% were avoided costs from one-off procurements such as grounds maintenance tractor replacement and workplace transport assessment consultancy at various sites.
Medical Consumables	£0	Due to the impact of the Covid-19 pandemic and pressures on the service, projects aimed at delivering savings in this area were deferred or cancelled.
Medical Equipment	£592,500	These are avoided costs delivered following a further competition process for radiology equipment for the regional vascular project at University Hospital Hairmyres. The cost avoidance is calculated from the difference between price paid and the standard framework prices that would have been payable had a further competition process not been conducted.
Grand Total	£1,461,200	

Contract Compliance

A key aspect of the Board's Procurement Strategy is adherence to local, regional and national contracts wherever possible, and accordingly the Board has a 90% contract spend target. Below is a summary of trade spend in 2020-21, organised by category and level of contract compliance. This analysis provides a level of assurance that the Health Board is achieving its target. Key areas of non-contract spend will be targeted in the procurement work plan to improve compliance.

Category	Non-Contract	Contract	Grand Total	Compliance (Target = 90%)	2019-20 Compliance	Yr to Yr Diff
PFI/ Hubco Hospitals & Health Centres		£68,350,969	£68,350,969	100%	100%	0%
Pharmaceuticals	£765,061	£44,431,317	£45,196,378	98%	98%	0%
Health & Social Care	£1,955,267	£22,612,938	£24,568,205	92%	95%	-3%
Medical Devices & Clinical Consumables	£3,461,156	£15,959,387	£19,420,543	82%	85%	-3%
Property & Support Services	£2,942,504	£12,711,840	£15,654,344	81%	84%	-3%
Information Communication Technology	£1,225,359	£14,300,258	£15,525,617	92%	92%	0%
Medical Equipment	£356,540	£14,645,891	£15,002,431	98%	93%	5%
National Distribution Centre	£3,785,155	£9,173,684	£12,958,839	71%	69%	2%
Supplementary Staffing	£4,798,017	£3,510,372	£8,308,389	42%	67%	-25%
Laboratory Equipment & Services	£697,672	£6,741,045	£7,438,717	91%	94%	-3%
Utilities & Energy	£72,720	£4,621,093	£4,693,812	98%	98%	0%
Professional Services	£341,242	£3,624,795	£3,966,037	91%	81%	10%
External Medical Services	£43,643	£3,790,057	£3,833,700	99%	99%	0%
Instrument Sterilisation Services		£2,096,418	£2,096,418	100%	100%	0%
Vehicles	£306,492	£1,785,024	£2,091,516	85%	91%	-6%
Food, Beverage & Catering	£204,126	£1,370,158	£1,574,284	87%	83%	4%
Postal & Courier Services	£2,975	£1,152,447	£1,155,422	100%	99%	1%
Taxis / Patient Transport	£305,329	£751,648	£1,056,977	71%	78%	-7%
Other Goods & Services	£653,538		£653,538	0%	0%	0%
Professional Bodies / Associations	£498,899		£498,899	0%	0%	0%
External Print / Promotional	£86,555	£350,913	£437,467	80%	85%	-4%
Furniture		£404,256	£404,256	100%	100%	0%
Staff Uniform & Clothing		£343,473	£343,473	100%	100%	0%
Stationery & Office Products	£31,232	£309,179	£340,411	91%	87%	4%
Training	£134,321	£57,135	£191,456	30%	21%	9%
Marketing & Media	£42,385	£92,252	£134,637	69%	80%	-11%
Occupational Health Related	£37,463	£57,541	£95,004	61%	0%	61%
Education	£9,302	£38,561	£47,862	81%	72%	9%
Translation & Interpretation Services	£1,051	£26,404	£27,455	96%	71%	25%
Travel & Accommodation	£6,338		£6,338	0%	54%	-54%
Grand Total	£22,764,342	£233,309,053	£256,073,395	91.1%	91.4%	0%

Annex A - Annual Procurement Report template

<u>1. Organisation and report details</u>	
a) Contracting Authority Name	NHS Lanarkshire
b) Period of the annual procurement report	2020-21 FY
c) Required by s18 Procurement Reform (Scotland) Act 2014 to prepare an annual procurement report? (Yes / No)	Yes
<u>2. Summary of Regulated Procurements Completed</u>	
a) Total number of regulated contracts awarded within the report period	28
b) Total value of regulated contracts awarded within the report period	£19,943,605
c) Total number of unique suppliers awarded a place on a regulated contract awarded during the period	28
i) how many of these unique suppliers are SMEs	6
ii) how many of these unique suppliers how many are Third sector bodies	1
<u>3. Review of Regulated Procurements Compliance</u>	
a) Number of regulated contracts awarded within the period that complied with your Procurement Strategy	28
b) Number of regulated contracts awarded within the period that did not comply with your Procurement Strategy	0
<u>4. Community Benefit Requirements Summary</u>	
Use of Community Benefit Requirements in Procurement:	
a) Total number of regulated contracts awarded with a value of £4 million or greater.	1
b) Total number of regulated contracts awarded with a value of £4 million or greater that contain Community Benefit Requirements.	0
c) Total number of regulated contracts awarded with a value of less than £4 million that contain a Community Benefit Requirements	0

Key Contract Information on community benefit requirements imposed as part of a regulated procurement that were fulfilled during the period:

d) Number of Jobs Filled by Priority Groups <i>(Each contracting authority sets its own priority groups)</i>	0
e) Number of Apprenticeships Filled by Priority Groups	0
f) Number of Work Placements for Priority Groups	0
g) Number of Qualifications Achieved Through Training by Priority Groups	0
h) Total Value of contracts sub-contracted to SMEs	0
i) Total Value of contracts sub-contracted to Social Enterprises	0
j) Total Value of contracts sub-contracted to Supported Businesses	0
k) Other community benefit(s) fulfilled	0

5. Fair Work and the real Living Wage

a) Number of regulated contracts awarded during the period that have included a scored Fair Work criterion.	10
b) Number of unique suppliers who have committed to pay the real Living Wage in the delivery of a regulated contract awarded during the period.	2
c) Number of unique suppliers who are accredited Living Wage employers and were awarded a regulated contract awarded during the period.	7
d) Number of unique suppliers who have signed up to the Scottish Business Pledge and were awarded a regulated contract awarded during the period.	1

6. Payment performance

a) Number of valid invoices received during the reporting period.	154,573
b) Percentage of invoices paid on time during the period (“On time” means within the time period set out in the contract terms.)	93.5%
c) Number of regulated contracts awarded during the period containing a contract term requiring the prompt payment of invoices in public contract supply chains.	0
d) Number of concerns raised by sub-contractors about the timely payment of invoices within the supply chain of public contracts.	0

7. Supported Businesses Summary

a) Total number of regulated contracts awarded to supported businesses during the period	0
b) Total spend with supported businesses during the period covered by the report, including:	£100,093
i) spend within the reporting year on regulated contracts	£100,093
ii) spend within the reporting year on non-regulated contracts	0

8. Spend and Savings Summary

a) Total procurement spend for the period covered by the annual procurement report.	£256,073,395
b) Total procurement spend with SMEs during the period covered by the annual procurement report.	£23,716,262
c) Total procurement spend with Third sector bodies during the period covered by the report.	£15,067,161
d) Percentage of total procurement spend through collaborative contracts.	50.2%
e) Total targeted cash savings for the period covered by the annual procurement report	£1,000,000
i) targeted cash savings for Cat A contracts	0
ii) targeted cash savings for Cat B contracts	£800,000
iii) targeted cash savings for Cat C contracts	£200,000
f) Total delivered cash savings for the period covered by the annual procurement report	£1,461,200
i) delivered cash savings for Cat A contracts	£0
ii) delivered cash savings for Cat B contracts	£0
iii) delivered cash savings for Cat C contracts	£856,000
g) Total non-cash savings value for the period covered by the annual procurement report	£605,200

9. Future regulated procurements

a) Total number of regulated procurements expected to commence in the next two financial years	77
b) Total estimated value of regulated procurements expected to commence in the next two financial years	£455,888,000