



Annual Procurement Report
April 2024 – March 2025

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Introduction

NHS Lanarkshire had a trade spend of around £355 million in the reporting year 2024-25 across a range of goods, services and works. In managing this spend we operate within the context of a published [Procurement Strategy](#), with the key priorities for the 2024-25 year being:

A. To provide continuity of supply

To provide goods and services where needed, when needed and are fit for purpose, supporting timely treatment of patients and continuous improvement of the patient experience.

B. To deliver sustainable procurement, Community Benefits and promote local economic development

To support NHS Lanarkshire's healthcare strategy through leveraging supply chain expenditure to support local economic development, tackle inequalities, deliver Community Benefits, and help improve our environment.

C. To deliver value for money outcomes

To generate both cash and non-cash savings which can be reinvested into patient care and service delivery, ensuring that all resources are deployed to best effect.

D. To maintain effective financial governance

To ensure robust governance in all relevant areas and maintain corporate and individual reputation by ensuring that all procurement activity complies with statutory and regulatory requirements.

NHS Lanarkshire sources its requirements via local, regional or national framework contracts wherever possible. This takes the form of either direct call-offs, or where required by the framework terms, further competition (also known as mini-competition) exercises are undertaken. Contracts established via these further competitions are themselves regulated procurements.

Where our requirements cannot be met by local, regional or national frameworks, contract requirements in excess of £50,000 (regulated procurements) are advertised on the Public Contracts Scotland website which has UK-wide reach. To ensure best value, for procurements under £50,000 contract value we undertake competitive quotation processes to a lower threshold of £15,000.

Summary of Regulated Procurements Completed

In total, NHS Lanarkshire awarded 27 regulated contracts with a combined value of £24.9m in the period 1st April 2024 – 31st March 2025:

Description of Procurement	Contract type	Award notice date	Total value	Awarded supplier
General Waste and Recyclates Collection Services	Services	16/08/2024	£5,607,683.90	WEEE (Scotland) Limited (GB) / Keenan Recycling Limited (GB) / Enva Scotland Limited (GB) / Biffa Waste Services Ltd (GB)
South ADP Community Recovery Beacons	Services	04/07/2024	£3,374,560.70	Liber8 Lanarkshire (GB)
Converged Infrastructure Replacement and Managed Service Contract	Supplies	13/08/2024	£3,103,635.19	Livingstone Group (GB)
Procurement of a Virtual Ward / Hospital at Home Service (using CCS Spark DPS)	Services	15/10/2024	£2,271,523.00	Doccla UK Ltd (GB)
Orthotic Services	Services	16/07/2024	£2,054,124.00	Buchanan Orthotics Ltd (GB)
Ward Bed and Window Curtains Laundry Service	Services	15/10/2024	£1,476,000.00	Elis UK Ltd (GB)
NHS Lanarkshire NDEE Framework Project ITMC	Works	15/10/2024	£1,198,203.00	Vital Energi Utilities Ltd (GB)
Asbestos Removal & Remediation Services	Services	18/11/2024	£1,048,705.00	Enviraz (Scotland) Limited (GB)
Adult Oral Nutritional Supplements	Supplies	07/02/2025	£1,034,304.00	Abbott Laboratories Ltd (GB)
West of Scotland Laundry Steam Boiler Replacement Project	Works	07/03/2025	£715,551.05	James Ramsay (Glasgow) Ltd (GB)
Core Network Managed Services and Break Fix Support Contract	Services	13/08/2024	£427,164.00	Trustmarque Solutions Ltd (GB)

Provision BBV, Health and Wellbeing Service	Services	12/08/2024	£375,000.00	Waverley Care (GB)
Veterans Peer Support Service	Services	12/02/2025	£367,415.00	Defence Medical Welfare Service (GB)
Fixed Wire Testing	Services	15/04/2024	£328,038.00	PHS Compliance Limited (GB)
Provision of BBV and Sexual Health Improvement Service - High Risk Groups	Services	09/08/2024	£324,970.00	Terrence Higgins Trust (GB)
Cumbernauld Health Centre Works	Works	17/12/2024	£286,029.18	BMES (Scotland) Ltd. (GB)
Washroom & Baby Changing Bin Exchange Service	Services	27/03/2025	£177,955.00	Rentokil Initial UK Ltd (GB)
Food Waste Disposal Solution for University Hospital Wishaw and University Hospital Monklands	Supplies	11/04/2024	£152,400.00	Bergmann Direct Ltd (GB)
Roofing Contractors and Works	Works	10/02/2025	£115,000.00	Dougan Commercial Roofers Ltd (GB)
Podiatry Consumables	Supplies	08/11/2024	£107,405.00	A.Algeo Ltd (GB)
Coatbridge Health Centre Modular Building Refurbishment	Works	14/06/2024	£104,092.00	MPMH Construction Ltd (GB)
Udston Boiler Replacements	Supplies	12/06/2024	£68,898.00	ECG Building Maintenance Ltd (t/a ECG Facilities Services) (GB)
West of Scotland Laundry Boiler Replacement	Supplies	04/03/2025	£48,995.82	Livingston Building Services (GB)
Pothole Repair Services	Services	19/02/2025	£44,000.00	John McGeady Ltd (GB)
Provision of Steam Boiler Feedwater Treatment and Systems Management	Supplies	24/07/2024	£40,369.00	Deep Water Blue (GB)
Beckford Street Lighting	Works	27/03/2025	£25,960.00	BMES (Scotland) Ltd (GB)
Kirklands Meeting Room Fit-out Works	Works	13/05/2024	£23,327.37	Clark Contracts Limited (GB)

Details of all contracts awarded can be viewed in detail on the Health Board's public facing contracts register, which contains information on current and expired contracts and can be accessed at the following link:

https://www.publiccontractsscotland.gov.uk/Contracts/Contracts_Search.aspx?AuthID=AA00297

Review of Regulated Procurement Compliance

A review of regulated procurement activity in the reporting period concluded that all complied with NHS Lanarkshire's published Procurement Strategy for the year 2024-25.

Community Benefit Summary

Wherever practicable, NHS Lanarkshire includes community benefit criteria within its procurements in order to recognise employers who pay the real living wage, employ local people, offer graduate/apprenticeship schemes, and/or are otherwise involved with in improving the economic, health and social wellbeing of their local areas.

During the reporting period, 80% of the regulated procurements conducted included award criteria relating to community benefits.

Climate Change and Sustainable Procurement Summary

NHS Lanarkshire's [Procurement Strategy](#) embeds climate change and sustainability criteria within all of its regulated procurements. In line with Scottish Government guidance, NHS Lanarkshire works cross functionally to report on its progress towards its sustainability and climate change duties, including through the health board's [Climate Emergency and Sustainability Report](#).

In the reporting year weighted award criteria linked to these factors was included wherever relevant and proportionate to the subject-matter of the contract. 81% of the regulated contracts awarded included weighted award criteria related to environmental sustainability.

Supported Businesses Summary

The Public Contracts (Scotland) Regulations 2015 define a supported business as an economic operator whose main aim is the social and professional integration of disabled or disadvantaged persons and where at least 30% of the employees of the economic operator are disabled or disadvantaged persons. In 2024-25, £75,835 was spent with the following supported business:

- Haven Products Limited. Approximately 35% of the Health Board's spend of £216,724 on staff uniforms was sub-contracted to Haven Products Ltd under the terms of the national contract for staff uniforms.

Savings Summary

NHS Lanarkshire's Procurement service records all savings associated with the procurement and implementation of contracts in a savings tracker. The savings and cost avoidance recorded in the year 2024-25 are shown in the table below.

Procurement	Savings	Commentary
Commercial contracts savings	£495,346	Savings from local contracting and national contract implementation including contracts for municipal waste services, external laundry services, and medical devices/consumables.

Contract Coverage

A key aspect of the Board's Procurement Strategy is adherence to local, regional and national contracts wherever possible, and accordingly the Board had a 94% contract spend target for year 2024-25. Spend, organised by category and level of contract compliance, is shown below.

Category	Non-Contract	Contract	Grand Total	Compliance	2023-24 Compliance	Yr to Yr Diff
Pharmaceuticals	£1,517,264.77	£64,824,911.02	£66,342,175.79	98%	98%	0%
PFI / Hubco Hospitals & Health Centres		£64,775,421.00	£64,775,421.00	100%	100%	0%
Monklands Replacement Project		£37,364,820.42	£37,364,820.42	100%	100%	0%
Medical Devices & Clinical Consumables	£3,466,773.99	£27,444,651.09	£30,911,425.08	89%	87%	1%
Health & Social Care	£4,832,116.21	£22,076,132.71	£26,908,248.92	82%	85%	-3%
Property & Support Services	£3,288,303.79	£17,766,263.55	£21,054,567.34	84%	84%	1%
Laboratory Equipment & Services	£1,111,543.13	£18,438,324.74	£19,549,867.87	94%	92%	2%
Information Communication Technology	£1,802,395.79	£14,767,913.77	£16,570,309.56	89%	89%	0%
External Medical Services	£172,879.30	£13,348,455.37	£13,521,334.67	99%	97%	1%
Supplementary Staffing	£78,749.71	£13,189,418.52	£13,268,168.23	99%	74%	26%
Medical Equipment	£668,095.94	£11,899,861.37	£12,567,957.31	95%	93%	2%
Utilities & Energy	£59,915.71	£9,540,173.88	£9,600,089.59	99%	100%	0%
Food, Beverage & Catering	£421,194.89	£2,489,060.77	£2,910,255.66	86%	90%	-4%
Instrument Sterilisation Services		£2,829,922.76	£2,829,922.76	100%	100%	0%
Taxis / Patient Transport	£213,960.61	£2,183,105.14	£2,397,065.75	91%	91%	0%
Professional Services	£162,502.89	£1,922,209.68	£2,084,712.57	92%	88%	4%
Other Goods & Services	£1,657,710.68	£380,425.17	£2,038,135.85	19%	7%	12%
Vehicles	£48,085.21	£1,740,188.94	£1,788,274.15	97%	99%	-2%
Postal & Courier Services	£2,289.00	£1,579,976.49	£1,582,265.49	100%	100%	0%
Spend with Public Sector Bodies		£1,460,880.06	£1,460,880.06	100%	100%	0%
Education	£7,082.01	£1,235,309.87	£1,242,391.88	99%	100%	-1%
Professional Bodies / Associations	£1,089,875.97		£1,089,875.97	0%	0%	0%
External Print / Promotional	£89,229.45	£534,183.15	£623,412.60	86%	83%	2%
Stationery & Office Products	£17,969.97	£582,114.12	£600,084.09	97%	95%	2%
Insurance Services		£469,771.02	£469,771.02	100%	100%	0%
Staff Uniform & Clothing	£3,831.44	£280,806.34	£284,637.78	99%	100%	-1%
Furniture	£5,007.00	£273,329.79	£278,336.79	98%	95%	3%
Marketing & Media	£112,901.12	£32,522.00	£145,423.12	22%	15%	7%
Training	£134,979.31	£3,600.00	£138,579.31	3%	2%	0%
Occupational Health Related	£3,291.00	£96,912.00	£100,203.00	97%	96%	0%
Translation & Interpretation Services		£98,434.00	£98,434.70	100%	98%	2%
Travel & Accommodation	£58,221.60		£58,221.60	0%	0%	0%
Grand Total	£21,026,170	£333,629,099	£354,655,270	94.1%	92.4%	1.7%

Compared to the prior financial year, contract coverage increased 1.7% to 94.1% in 2024-25. Driving this improvement was increased use of framework suppliers for supplementary staffing, an area which received significant focus across NHS Scotland following the Scottish Government's DL (2023) 05 on supplementary staffing controls.

Spend within Lanarkshire

Local spend data is analysed using the Scottish Procurement Information Hub, which uses the postcode of the supplier's registered address to determine its local authority area.

Summary

Local Authority	Total Value
North Lanarkshire	£17,006,216
South Lanarkshire	£12,891,535
NHS Lanarkshire total	£29,897,751

Against a total analysed spend of £354,655,270, the percentage with Lanarkshire based suppliers was 8.4%, a reduction compared to the previous year of around 0.8% resulting primarily from lower expenditure with external care home providers.

Top 10 Suppliers by Local Authority Area

North Lanarkshire

Supplier Name	Total Value
Hub Sw Nhs1 Sub Hub Co Limited	£5,302,617.53
TPS Healthcare Group	£2,903,431.49
St Andrew's Hospice Reg Charity	£2,817,814.18
Graham Marshall & Son	£1,041,432.50
Voluntary Action North Lanarkshire	£769,879.38
M + D Green Dispensing Chemist Limited	£678,118.26
Cumbernauld Care Home	£468,774.70
DMA Canyon Ltd	£400,437.30
Lanarkshire Links	£283,505.00
Four Seasons Health Care	£188,767.12

South Lanarkshire

Supplier Name	Total Value
Phoenix Healthcare Distribution Ltd	£3,515,339.77
Kilbryde Hospice	£1,302,020.21
Regen Fx Youth Trust	£993,997.17
Lanarkshire Assoc For Mental Health	£752,565.24
Voluntary Action South Lanarkshire	£739,447.75
Oticon Ltd	£699,052.55
Liber8 Lanarkshire	£639,576.83
Raeburn Drilling & Geotechnical Ltd	£544,758.73
William Davidson Plumbers Limited	£511,238.01
RAM 225 LTD (Calderglen Care Home)	£392,212.83

Annex A – Annual Procurement Report template

[NOTE: reference to contract is also to be construed as meaning a framework agreement]

1. Organisation and report details	
a) Contracting Authority Name	Lanarkshire Health Board
b) Period of the annual procurement report	01/04/2024 to 31/03/2025
c) Required by s18 Procurement Reform (Scotland) Act 2014 to prepare an annual procurement report? (Yes / No)	Yes
2. Summary of Regulated Procurements Completed	
a) Total number of regulated contracts awarded within the report period	27
b) Total value of regulated contracts awarded within the report period	£24,901,308
c) Total number of unique suppliers awarded a place on a regulated contract awarded during the period	30
i) how many of these unique suppliers are SMEs	16
ii) how many of these unique suppliers are Third sector bodies	4
3. Review of Regulated Procurements Compliance	
a) Number of regulated contracts awarded within the period that complied with your Procurement Strategy	27
b) Number of regulated contracts awarded within the period that did not comply with your Procurement Strategy	0
4. Community Benefit Requirements Summary	
Use of Community Benefit Requirements in Procurement:	
a) Total Number of regulated contracts awarded with a value of £4 million or greater.	1
b) Total Number of regulated contracts awarded with a value of £4 million or greater that contain Community Benefit Requirements.	1
c) Total Number of regulated contracts awarded with a value of less than £4 million that contain Community Benefit Requirements	21

Key Contract Information on community benefit requirements imposed as part of a regulated procurement that were fulfilled during the period:

d) Number of Jobs Filled by Priority Groups (Each contracting authority sets its own priority groups)	0
e) Number of Apprenticeships Filled by Priority Groups	0
f) Number of Work Placements for Priority Groups	0
g) Number of Qualifications Achieved Through Training by Priority Groups	0
h) Total Value of contracts sub-contracted to SMEs	£36,773
i) Total Value of contracts sub-contracted to Social Enterprises	0
j) Total Value of contracts sub-contracted to Supported Businesses	0
k) Other community benefit(s) fulfilled	A range of community benefits is expected from the construction contract for Monklands Hospital replacement.

5. Fair Work and the real Living Wage

a) Number of regulated contracts awarded during the period that included a Fair Work First criterion.	25
b) Number of unique suppliers who have committed to pay the real Living Wage in the delivery of a regulated contract awarded during the period.	15
c) Number of unique suppliers who are accredited Living Wage employers and were awarded a regulated contract during the period.	10

6. Payment performance

a) Number of valid invoices received during the reporting period.	209,631
b) Percentage of invoices paid on time during the period (“On time” means within the time period set out in the contract terms.)	94.8%
c) Number of regulated contracts awarded during the period containing a contract term requiring the prompt payment of invoices in public contract supply chains.	27
d) Number of concerns raised by sub-contractors about the timely payment of invoices within the supply chain	0

of public contracts.

7. Supported Businesses Summary

a) Total number of regulated contracts awarded to supported businesses during the period	0
b) Total spend with supported businesses during the period covered by the report, including:	£75,853
i) spend within the reporting year on regulated contracts	£75,853
ii) spend within the reporting year on non-regulated contracts	0

8. Spend and Savings Summary

a) Total procurement spend for the period covered by the annual procurement report.	£354,655,270
b) Total procurement spend with SMEs during the period covered by the annual procurement report.	£197,265,024
c) Total procurement spend with third sector bodies during the period covered by the report.	£16,069,428
d) Percentage of total procurement spend through collaborative contracts.	54.9%
e) Total delivered cash savings for the period covered by the annual procurement report	£495,346
f) Total non-cash savings value for the period covered by the annual procurement report	0

9. Future regulated procurements

a) Total number of regulated procurements expected to commence in the next two financial years	90
b) Total estimated value of regulated procurements expected to commence in the next two financial years	£100,642,000

Annex B – Summary of planned regulated procurements 2025 - 2027

Description of Procurement	Anticipated Procurement Route	Estimated Contract Value
MKBC/LWBC Principal Supply Chain Partner	Further Competition	£35,000,000.00
NHSL158 Medical Instrument Sterilisation Services	Tender	£30,000,000.00
M&E Planned & Preventative Maintenance	Tender	£7,900,000.00
Distress Brief Intervention Delivery Services	Tender	£6,200,000.00
NHSL329-25 Joinery Measured Term Contract	Tender	£6,000,000.00
Managed Print Service	Further Competition	£2,500,000.00
NHSL879-25 Primary Care Digital Patient Access System	Framework Direct Award	£2,200,000.00
NHSL328-25 Building Contractor Framework	Tender	£1,733,332.00
NHSL212-25 Lead Advisor LWBC/MKBC	Further Competition	£1,500,000.00
NHSL691-25 Lease Electric Vehicles (PSSD)	Tender	£1,424,000.00
Ophthalmic Consumables	Tender	£362,000.00
Pressure Relieving Products and Associated Service Provision - Extension	Extension	£312,181.00
NHSL648-25 Grounds Maintenance and Winter Service Framework	Tender	£250,000.00
NHSL404 Orthotic Consumables	Tender	£160,853.00
Pressure Monitoring Sets	Tender	£160,000.00
NHSL279-25 Supply of Physiotherapy Services	Tender	£158,189.00
NHSL954 2526 Winter Services	Tender	£140,000.00
NHSL441-25 Hospital Electronic Prescribing and Medicine Administration Software and Services	Tender	£135,608.00
Lease of 4x4 vehicles (Out of Hours GP service)	Further Competition	£120,000.00
Positive Smoke-free Role Models Community Development Programme	Tender	£70,000.00
Community Development Programme	Extension	TBC
Counselling Service - Case Management	Tender	TBC
Heating System Inhibitors	Tender	TBC
NHSL 685 Funeral Services	Tender	TBC
NHSL Transport Hub	Tender	TBC
NHSL222-26 Legionella Risk Assessment Surveys	Extension	TBC
NHSL240 EX2 Supporting Individuals and Families Affected by Substance Misuse in North Lanarkshire - Final Extension	Extension	TBC
NHSL382-21 Key Holding and Manned Response Services	Extension	TBC
NHSL383 Asbestos Surveys & Sampling Services	Tender	TBC

NHSL574-25 Bed and Hoist Maintenance	Tender	TBC
NHSL626-25B Orthopaedic Knees and Hips - Johnson&Johnson Commitment (call off NP688/24)	Framework Direct Award	TBC
NHSL655-22 EX2 South ADP Assertive Outreach and Intensive Case Management Support	Extension	TBC
NHSL738 Microfibre Cleaning System	Extension	TBC
NHSL764 - 26 Authorised Engineer Pressure Systems	Tender	TBC
NHSL857 Pothole Works	Extension	TBC
NHSL873 Transport Hub and Services	Tender	TBC
NHSL881-25 EX1 South ADP Alcohol Specific Service	Extension	TBC
NHSL900 Fire Door Maintenance	Tender	TBC
NHSL916 Coathill Retaining Wall	Framework Competition Further	TBC
NHSL921 Asbestos Air Analytical & Clearance	Tender	TBC
NHSL927-25 Blood Glucose and Ketone Meters	Framework Direct Award	TBC
NHSL932-25 Drainage Works	Tender	TBC
NHSL935 Water Coolers	Tender	TBC
NHSL942 South ADP Training - Alcohol and Drug Field	Tender	TBC
NHSL951 University Hospital Wishaw - Service Yard	Tender	TBC
NHSL955 Outdoor Civils	Tender	TBC
North ADP - Lead Organisation for Research	Tender	TBC
North ADP - Prison Through Care	Tender	TBC
North ADP- Advocacy	Tender	TBC
North ADP- Media Campaign Tackling Stigma	Tender	TBC
North Lanarkshire ADP Individual Placement Support	Extension	TBC
Paediatric Feeds Homecare Service	Tender	TBC
Patient Weighing Scales Calibration	Extension	TBC
Provision of Confidential Counselling Services	Extension	TBC
Remote Temperature Monitoring	Tender	TBC
Road Surfacing Framework	Extension	TBC
South ADP - Addressing Children Who Have Been Placed In Care Due To Substance Use	Tender	TBC
South ADP- Navigators Programme	Tender	TBC
Stigma Free Lanarkshire	Extension	TBC
Structured Cabling Services	Extension	TBC
Supporting Individuals and Families Affected by Substance Misuse in North Lanarkshire - Extension	Extension	TBC

Testing and Maintenance of Fire/ Smoke Dampers/ Door Transfer Fire Dampers - Extension	Extension	TBC
Tree Surveys & Works	Tender	TBC
Veterans Peer Support Service	Extension	TBC
Water Management Services	Extension	TBC
Young Person Intensive Support Outreach	Extension	TBC
NHSL451 Aseptic Cleanroom Clothing & Mopping Equipment	Tender	TBC
NHSL655-26 South ADP Assertive Outreach and Intensive Case Management Support	Tender	£1,415,349.00
NHSL645-26 Water Management Services	Tender	£1,143,464.00
NHSL651-26 Young Person Intensive Support Outreach	Tender	£749,316.00
NHSL238-26 Coordination, Advocacy and Support for Young People Impacted by Substance Misuse in North Lanarkshire	Tender	£496,820.00
NHSL240-26 Supporting Individuals and Families Affected by Substance Misuse in North Lanarkshire	Tender	£151,984.00
NHSL460 Community Development Programme	Tender	£146,533.00
NHSL293-26 Provision of Confidential Counselling Services	Tender	£110,732.00
NHSL222-26 Legionella Risk Assessment Surveys	Tender	£75,000.00
NHSL382-26 Keyholding And Manned Response Service	Tender	£26,642.00
NHSL294-26 Supply of Theatre Footwear	Tender	TBC
NHSL442-23 Renal Transport Service	Extension	TBC
NHSL527-22 Road Surfacing Framework	Tender	TBC
NHSL705 EX2 Counselling Service - Case Management	Extension	TBC
NHSL738 - 26 Microfibre Cleaning System	Tender	TBC
NHSL868-26 University Hospital Monklands Macerators Service & Maintenance	Tender	TBC
NHSL877 Bed Replacement Programme	Framework Competition	Further TBC
NHSL89-23 Taxi Services	Extension	TBC
NHSL926 - 26 LOLER and PSSR (Lift and Pressure) Insurance Inspections	Tender	TBC
NHSL15 Electrical Contracting Framework	Tender	TBC
NHSL325 Plumbing Contracting Framework	Tender	TBC
NHSL758-23 Floor Slip Resistance Testing	Tender	TBC
NHSL836-24 Roofing Contractors and Works	Tender	TBC